



# “Why Invest in Chile?”

## ADDRESSING THE NEEDS OF UTAH COMPANIES AND PLANTING THE SEEDS FOR FUTURE BUSINESS.

This seminar educates Utah companies about current thriving industries in Chile, and exposes participants to various market nuances that make up the Chilean market. By participating in this seminar, Utah business leaders will have the opportunity to form viable business contacts.

### SPEAKERS:

- **Miguel Rovira**– Regional Director for Latin America & Canada , Governor’s Office of Economic Development.
- **George G. Ventura**– Attorney, Jones Waldo Holbrook & McDonough, P.C.
- **Hervin Cordero**– General Manager of MetalQuim
- **Rodrigo Acuña**– U.S. Manager for Bailac Corporation
- **Hans Glaessner**– General Manager of Boart Longyear

*Chile remains one of the most stable and prosperous developing nations in the world, continuing to lead in several key economic and political areas. As the U.S-Chile Free Trade Agreement (FTA) concludes its fifth year, commercial trade has been a resounding success with 90% of U.S. exports to Chile entering duty free. Since the agreement, U.S. exports to Chile have more than*



Governor’s Office of  
**Economic Development**  
International Trade & Diplomacy

**October 6th, 2009**  
**Grand America Hotel**

- 8:30 am Registration
- 9-12:00 pm Seminar
- 3-6:00 pm One-on-One Meetings\*
- Cost: \$20 Seminar  
\$40 Seminar/Lunch  
with speakers (limited space)  
(cash or check)  
Please make checks to “State of Utah”

\*One-on-one meetings with seminar speakers and the Utah Trade Representative in Chile are by appointment only and will be held at GOED offices located at 324 S. State Street, Suite 500,

Please email Diana Franca to register for the seminar, luncheon or schedule one-on-one meetings:  
**dfranca@utah.gov**



